



ICF INCORPORATED

CONFLICT OF INTEREST PLAN AND PROCEDURES

Submitted to:
U.S. Department of State
**“Keystone XL Oil Pipeline Project – Supplemental Environmental Impact
Statement Third-Party Contractor Services”**



Redacted



ATTACHMENT F

1. GENERAL DISCLOSURE

This disclosure statement pertains to the parent company, ICF International, Inc. (ICF International), and its affiliates, including ICF Incorporated, which are wholly owned subsidiaries of ICF International. ICF International is a publicly owned company, with shares traded on the NASDAQ exchange (ticker symbol ICFI).

ICF International and its affiliated companies provide services to a large number and broad range of clients. These clients include the federal government; state, local, and foreign governments; and a wide range of domestic and international private companies. The services provided to these clients include environmental, energy, economic, business, and engineering analyses.

In 2011, ICF International earned approximately \$840.8 million in revenue. Approximately 20% of this revenue came from U.S. commercial clients, with the remaining 80% from U.S. public sector and international clients, as shown in Table 1 below. Thus, U.S. commercial client business is a small portion of ICF International’s overall business.

Table 1. ICF International FY 2011 Gross Revenue by Client Type

Client Type	FY 2011 Gross Revenue (\$ millions)	Percent of Total
Federal Government	\$554.9	66%
Commercial Clients	\$168.2	20%
State and Local Government	\$84.1	10%
International	\$33.6	4%
Total	\$840.8	100%

Redacted